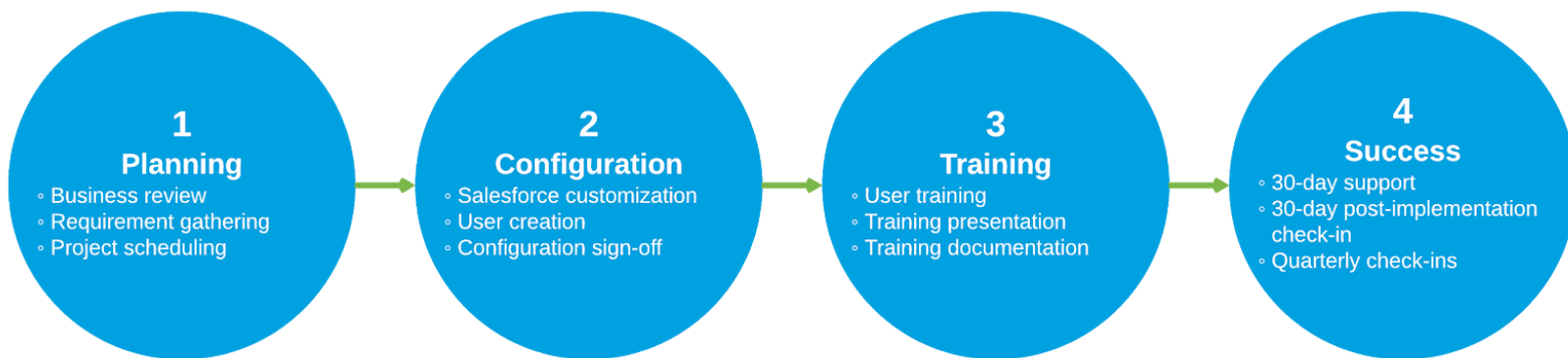




Quick Start Comparison



Planning

Our Sales Cloud quick start packages begin with understanding what, how and why you sell what you sell. Defining project milestones and key dates in preparation for your system go-live.

Configuration

We translate your business requirements into Salesforce solutions that will help your sales teams sell smarter and faster. Partner with Budson to deliver a customer-centric sales experience.

Training

All of our packages include training, which consists of a virtual and recorded training session, as well as a technical solution document.

Success

Adoption is essential when launching a new system, our Adoption Program ensures that you get the post-implementation support you need to be successful. All of our packages include 30-day post-implementation support, 30-day post-implementation check-in, and quarterly check-ins.

Feature	Essentials \$3,950	Professional \$5,950	Enterprise \$9,950
Custom Company Branded App	✓	✓	✓
Custom Salesforce Domain	✓	✓	✓
Custom Record Types	✗	Up to 2	Up to 8
Page Layouts	✗	Up to 2	Up to 8
Custom Fields	✗	Up to 10	Up to 20
Chatter Feed Tracking	✓	✓	✓
Account Import	Up to 5,000	Up to 10,000	Up to 20,000
Contact Import	Up to 5,000	Up to 10,000	Up to 20,000
Lead Import	Up to 5,000	Up to 10,000	Up to 20,000
Opportunity Import	Up to 5,000	Up to 10,000	Up to 20,000
Product Import	✗	Up to 10,000	Up to 20,000
Training (Train the Trainer)	✓	✓	✓
Chatter Configuration	✓	✓	✓
Chatter Groups	Up to 2	Up to 5	Up to 10
Campaign Configuration	✗	Up to 1	Up to 2
Product & Pricebook Configuration	✗	✓	✓
Custom Pricebooks	✗	Up to 1	Up to 2
Process Builder	✗	Up to 2	Up to 5

Workflow Rules & Approval Processes	x	x	Up to 2
Validation Rules	x	Up to 2	Up to 5
Custom Reports	x	Up to 2	Up to 5
Dashboards	x	Up to 1	Up to 2
Email Integration (Outlook or Gmail)	x	x	✓
Multi-Currency	x	x	✓
State & Country Standardization	x	x	✓
Custom Profiles	x	Up to 2	Up to 5
Web-to-Lead Configuration	✓	✓	✓
Custom Email Templates	Up to 1	Up to 2	Up to 5
Custom Sales Process	x	Up to 1	Up to 2
Quote Configuration	x	\$	✓
Forecasting Configuration	x	\$	\$
Order Configuration	x	\$	\$
Contract Configuration	x	\$	\$
Case Configuration	x	\$	\$